

Message Text

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ACTION COME-00

INFO OCT-01 NEA-09 ISO-00 EB-07 /017 W

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R 061200Z MAY 75 ZDK

FM AMEMBASSY ALGIERS

TO SECSTATE WASHDC 2386

INFO AMEMBASSY RABAT

UNCLAS ALGIERS 1089

USDOC FOR POLISHUK AND TYRRELL FROM CROSLY

E.O. 11652: N/A

TAGS: BEXP, AG

SUBJECT: TELECOMMUNICATION TSS ALGIERS JUNE 16-17

1. ALGERIAN MARKET FOR US TELECOMMUNICATIONS CONSIDERED AS GROWING RAPIDLY WITHIN THE SCOPE OF CURRENT FOUR-YEAR PLAN BUT POTENTIAL SIZE IS DIFFICULT TO DETERMINE AS DETAILS ARE RELEASED ONLY AS INDIVIDUAL TENDERS FOR SPECIFIC PROJECTS. ALGERIAN PTT AND OTHER AGENCIES ENCOURAGE FIRST-HAND CONTACT WITH TELECOMMUNICATIONS EQUIPMENT SUPPLIERS TO PROMOTE BETTER UNDERSTANDING OF EQUIPMENT CAPABILITIES AND TYPE OF COMPANY COMMITMENTS AND SUPPORT THAT ALGERIANS CAN ANTICIPATE. MAIN PROBLEM FOR SUPPLIER IS GETTING APPOINTMENTS WITH KEY TECHNICAL PEOPLE ONCE THEY HAVE BEEN IDENTIFIED. COMMERCIAL AGENCIES OR DISTRIBUTORSHIP ARE NOT VIABLE MARKETING TOOL IN ALGERIA ALTHOUGH SERVICE OUTLETS OPERATE AFTER SALES ARE MADE. INDUSTRIAL USERS SUCH AS SONATRACH (ALGERIAN NATIONAL OIL OPERATION) INDICATE HIGH INTEREST IN SESSIONS AS DOES PTT. LATTER CONCERN IS WITH US DEVELOPMENTAL EXPERIENCES SO THEY MAY ANTICIPATE AND AVOID MISTAKES IN SYSTEMS DEVELOPMENT.

2. SEMINAR SESSIONS TO BE HELD NEW HOTEL AURASSI NEAR PTT, DEFENSE AND OTHER PARTICIPATING AGENCIES. PRESENT PLANS CALL FOR LIMITING ATTENDANCE TO 50 ENGINEERS, ETC. VARIOUS AGENCIES, BUT CONFERENCE HALL UNCLASSIFIED

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CAN ACCOMMODATE MORE.

3. FLIGHT SCHEDULES NECESSITATE EARLY ARRIVAL FROM CASABLANCA SAT. JUNE 14. GROUP WILL THEN BE BRIEFED BY COMMERCIAL ATTACHE. AFTERNOON TRIP TO HISTORIC TIPASA ON COAST TO BE ARRANGED. IN COOPERATION WITH PTT ON SUNDAY GROUP CAN VISIT EARTH SATELLITE STATION AT LAKHDARIA, ONE HOUR FROM ALGIERS.

4. AS AMBASSADOR PARKER NOT IN ALGERIA DURING SESSIONS, CHARGE LYNE AND COMMERCIAL ATTACHE FLACK TO HOST RECEPTION AT FLACK RESIDENCE. LUNCHESES FOR KEY OFFICIALS PLANNED AFTER LAST SESSION.

5. SCHEDULE:

JUNE 14, SAT. - 0930 ARRIVAL OF FLIGHT AT 672 FROM CASABLANCA

1030 BRIEFING

1130 TRAVEL TO TIPASA

JUNE 15, SUN. - 1200 TRAVEL TO SATELLITE COMMUNICATIONS STATION

JUNE 16, MON. - 0800 REGISTRATION FOR SEMINAR

N 0845 OPENING REMARKS (CHAIRMAN & PTT)

0900 NORTH ELECTRIC AND AYDEN PRESENTATION W/QA

1030 BREAK

1100 CHAIRMAN'S AND ATT PRESENTATION W/QA

1230 1 ST SESSION ENDS

1300 LUNCHEON

1500 INDIVIDUAL APPOINTMENTS

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1730 MEETING WITH CHAIRMAN

JUNE 17, TUES. - 0800 REGISTRATION OF ATTENDEES

0900 :CO-CHAIRMAN'S AND COMSAT
GENERAL PRESENTATION W/QA

1030 BREAK

1100 TELETYPE AND ESSEX PRESENTATION

1230 CLOSING CEREMONIES WITH
PRESENTATION OF C& P MEDAL

1300 LUNCH

1400 INDIVIDUAL APPOINTMENTS

1730 CONVENE WITH CHAIRMAN

1830 RECEPTION AT COMMERCIAL ATTACHE'S RESIDENCE

JUNE 18, WED. - 0830 FOLLOW-UP APPOINTMENTS

1230 DEPART FOR AIRPORT

1415 TAKE FLIGHT AH 4620 TO TUNIS

6. HOTEL AURRASI RATES FOR SINGLE ARE \$55.00 AND
\$65.00 PER DAY, BUT IT IS THE ONLY SUITABLE HOTEL
FOR TSS PURPOSES.

7. CONTROL OFFICER IS RONALD D. FLACK, COMMERCIAL
ATTACHE, TEL . 60-14-25 OR HOME 60-23-14, TELEX 52064.

8. IF POSSIBLE, PLEASE REPRODUCE ABOVE AND SEND TO
SEMINAR MEMBERS.

9. BUDGET:

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INCOMING PRINTED MATTER 50

TRANSPORTATION (MINIBU) 300

SPACE RENATL

HOTEL SUITE 4 DAYS 600

CONFERENCE HALL 600

TELEPHONE 50

PRINTING INVITATIONS 20

PHOTOGRAPHER AND ESCORT /

SIMULTANEOUS INTERPRETERS 600

RECEPTIONIS/APPOINTMENT SECRETARY 200

RESERVE FOR CONTINGENCY 180

TOTAL \$2,500

HOSPITALITY BUDGET:

TRANSPORTATION 200

THOTEL SUITE 100

RECEPTION 300

LUNCHEON 300

TOTAL \$900

10 AS SIMULTANEOUS INTERPRETER UNAVAILABLE IN TUNIS
PER CROSLY/LOGAN TELECON, WE HAVE ARRANGED FOR MRS.
KHADDALIS HERE TO ACCOMPANY SEMINAR TO TUNIS. THIS
WILL ALLOW FOR MRS. KHADDALI'S SERVICES IN TUNIS TO
BE PAID FROM USDOC ALLOCATION TO AMEMBASSY TUNIS.PARKER

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